



WINNIPEG CONSTRUCTION ASSOCIATION
GOLD SEAL ONLINE TRAINING



**COMMUNICATIONS, NEGOTIATIONS
AND CONFLICT RESOLUTION (CNCR)**

This course is designed to help improve the written, oral and negotiating skills of estimators, superintendents and project managers who must deal effectively and professionally. By the end of this course you will be able to define conflict and identify the stages of conflict. Learn the importance of communication. Learn techniques to get your point across. Deal with difficult people more effectively. Learn the criteria of a negotiator, understand how power can be used or abused in negotiation. Know when to close !

This course has been accredited by the Canadian Construction Association (CCA) five (5) credits towards Gold Seal Certification upon successful completion. A final mark of 75% is required in order to receive a certificate of completion.

A PIN # is required prior to registering online. If you are interested in purchasing this course please contact your LOCAL DISTRIBUTOR to obtain your online PIN # . There is no start or finish time you have 1 year to complete from the date of purchase and then your PIN # will expire.

Construction Sector Council E-Learning website: www.elearning.csc-ca.org

Upon WCA receiving your **APPLICATION FORM** and payment, your PIN # will be emailed to you with instructions on completing the Communications, Negotiations and Conflict Resolution Course. (CNCR)
(Payment is non refundable, cancellations will not be accepted).

FAX REGISTRATION TO : 783-6446
LOCAL DISTRIBUTOR - WINNIPEG CONSTRUCTION ASSOCIATION

Contact Kelly Thiessen at (204) 775-8664 x2225
kellythiessen@winnipegconstruction.ca
Member Services/Education & Gold Seal Administrator

APPLICATION FORM

WCA MEMBER FEE: \$ 100.00 + GST

CHARGE TO WCA ACCOUNT:

NON MEMBER FEE: \$ 150.00 + GST

(visa or MC)

Credit Card # _____ Expiry: _____

Signature: _____

Name: _____

Phone: _____ Fax: _____

Company: _____

Address: _____

Email: _____